



PRACTICE PRESERVATION SERVICES

(Immediately commenced after notice is received and in the event you are unable to attend your practice)

An Associate of ROI Corporation would immediately meet with you, the family or advisors to perform the following services:

1. To attend the office to assure that the staff, patients, work in progress and financial considerations are secured; and/or
2. To assist in the selection of a suitable Locum (experienced dentists known by ROI) to attend the practice, treat the patients and assist to preserve the practice value; and/or
3. To commence a professional Appraisal of the practice, if required, to set an asking price, inform prospective buyers, and satisfy accountants, banks, and lawyers; and/or
4. To provide professional market representation and to advertise, identify and interview prospects, negotiate offers, address staff concerns, document and present offers, satisfy conditions, terms, financing, and to assist your Solicitor in closing the sale of the practice.

This firm has successfully handled many estate and disability sales.

Fees are charged at our hourly rate for meeting the family, advisors and staff, or for the placement of a professional Locum. Such fees would be waived if a practice sale was required and ROI Corporation is contracted for the sale.

Under no circumstances would the Appraisal fee be greater than the current and prevailing rates.

The fee for a successful sale would be ten percent (10%) of the final accepted price. This fee is paid only when the dentist or his/her estate receives full payment. Fees are tax deductible.