

What is the Value of a Dental Practice?



There's a seminar that can help prepare you for what's to come!

The ROI Corporation News

Issue # **5** ...of a Series





Plan to attend one of these upcoming seminars in Atlantic Canada:

The Delta Hotel, St. John's, NF.....May 2, 2002 (6:30 – 9:30pm) Dr. Williams

The Fairmont Algonquin, St. Andrews, NBMay 9, 2002 (2:00 – 5:00pm) Dr. Williams

RNS Yacht Squadron, Halifax, NS.....June 13, 2002 (6:30 – 9:30pm) Drs. Williams & Ellis and Mr. Brown

The Topics are:

-  Dentagraphics™ – See the emerging consumer trends and how they impact on your practice incomes.
-  What's your Practice worth today? – And, what will it be worth in five to ten years?
-  Ten Tips for buying and selling a Practice – And, will your practice be saleable in five to ten years?
-  The Locum Lifestyle™ – Part-time dentistry for life, with the freedom from ownership.

The Speakers are:

Dr. Jeff Williams (DDS '86) will complete his MBA at Saint Mary's University in the spring of 2002. This, along with his studies towards his CFP (Certified Financial Planner) designation and nearly 16 years in dentistry put him in a very unique position to advise his former colleagues with decisions on the business side of dentistry. He understands Atlantic Canadian dentists.

Dr. Roger Ellis is a former academic having taught at both the University of Alberta and the University of Toronto Faculties of Dentistry. He is past Registrar of the Royal College of Dental Surgeons of Ontario and is now the Senior Associate for ROI Corporation. His quiet wisdom and common sense approach to the dental profession are highly respected by all those who know him.

Mr. Timothy Brown is the President and CEO of ROI Corporation and has served the dental profession for over 20 years. His close scrutiny of a database of almost 3,000 Canadian dental practices, and study of demographics has given him an unequalled view on the many unique circumstances involved with dental practice ownership.

For Further Information, or to Register,
please contact [Stephanie Goodrich](#) at
1.866.227.6363 or by email stephanie@exceptionalseminars.com

Dentist \$275
Spouse \$125
Student \$75